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4-21-05

Thank you for choosing Walter Andersen Nursery landscape design services for your home. Walter Andersen Nursery's professional designers have the experience and the resources of San Diego's premier nursery to make sure that your dreams become reality. Below is a recap of how the design process works and what you can expect for your project.

DESIGN PROCESS

- Prior to meeting with your designer, please complete the design project questionnaire. It will give your designer the parameters on which your project will develop. If more than one person is going to be involved in the process it is imperative that both have input as to the design. If there is a difference of opinion having a designer can help bring two different ideas together in an objective manner. If you can provide a site plan of the area or take the measurements yourself it will save you money. The more information you can provide to your designer the less time it will take to complete the project.
- Initial Consultation and Site Visit. Your designer will meet with you onsite to review your questionnaire and discuss your project in detail. You are encouraged to ask questions and express your ideas, concerns and desires to enable the designer to create the landscape you are looking for. If available, please provide the designer with a site plan with topography and house footprint, easements and set back. Your designer will prepare a site analysis inventory to include field sketches, site photographs, and existing plants, note sun and shade areas, locate existing visible utilities and evaluate drainage. This initial consultation is due and payable at the end of the meeting. After the meeting, the designer will prepare an estimate for the cost of the entire project for your approval.
- **Upon your approval and deposit (50% of the higher amount quoted) the designer will begin your landscape plan.**
 - When completed, the designer will present the design plan and the proposed plant palette. The plan is presented to insure the design and the selected plants meet with your approval and are in accordance with the look you are trying to achieve.
 - After this meeting the designer will make any necessary changes and finalize your design plan*.
 - *Designers will research all regulations outlined by your CCR's or HOA for your project and every effort will be made to try to design the plan as they see it fits into those regulations. Since approvals of plans are made by people outside the influence of Walter Andersen Nursery Designers we do not guarantee that the plans will be approved. Changes on plans to meet CCR/HOA regulations can be made but may be billed at \$75/hr.

YOUR DESIGN FEE INCLUDES THE FOLLOWING

- One hour of change order drawing after completion of the conceptual plan. Plan changes in excess of one hour will be billed at \$75/hour.
- Quote for all plant material, soil amendments, fertilizers, etc. available directly through Walter Andersen Nursery.
- Referrals of landscape contractors that may be able to install your project.
- Delivery coordination of plants and materials purchased at Walter Andersen Nursery to the jobsite when needed by either the property owner or the installer.
- 90 Day warranty on all plant material purchased from Walter Andersen Nursery
- 2 complete sets of plans.

SERVICES NOT INCLUDED IN OUR DESIGNS

- Submittal of plans for permitting and/or Homeowner's Association (HOA) for approval
- Engineering services (i.e. Structural, Civil)
- Construction documents and specifications such as:
Dimensioning Plan, Irrigation Plan, Grading and Drainage, Lighting Plan
- Bidding and estimating of installation or materials not available directly from Walter Andersen Nursery.

Upon completion of final plans an invoice for the design will be submitted to you. The invoice is due upon receipt and delivery of plans will be made upon payment. Plans are non-refundable and non-returnable.

We look forward to working with you on your project to make your yard everything that you want it to be. Please contact us with any questions you may have.

Sincerely,

Melanie Potter
Marketing Director